

ISLAMIC UNIVERSITY OF TECHNOLOGY (IUT)  
ORGANISATION OF ISLAMIC COOPERATION (OIC)

DEPARTMENT OF BUSINESS AND TECHNOLOGY MANAGEMENT

Mid-Semester Examination

Winter Semester, A. Y. 2022-2023

Course No. : HUM 4761

Time : 1.5 hours

Course Title : Business Ethics and Leadership

Full Marks : 75

Answer all 3 (three) questions. All questions carry equal marks. Marks of each question and corresponding CO and PO are written in the right margin with brackets.

- 1. a) Define development levels of followers under situational approach. Identify, explain, and give examples of followers who would fit each of the four proposed development levels. 07 (CO1) (PO9)
- b) Explain the characteristics of the four categories of directive and supportive behaviors under Situational leadership II model. 10 (CO2) (PO9)
- c) Why wouldn't the coaching style be effective in every situation? How do demographic characteristics affect employees' preferences for a particular leadership style? 08 (CO2) (PO9)
- 2. a) Explain the behavioral approach and two general kinds of behaviors. What is the central purpose of the behavioral approach? 07 (CO1) (PO9)
- b) Briefly discuss the Blake and Mouton's leadership grid on behavioral approach on leadership. 10 (CO2) (PO9)
- c) Explain the opportunistic style of leadership and how it is derived from the managerial grid. 04 (CO2) (PO9)
- d) Who is the best leader you know? The worst? To what extent does the style approach account for the differences between these leaders? 04 (CO3) (PO9)
- 3. a) What is the skills approach? What are the three basic personal skills that Katz outlines? Describe each of these skills. 05 (CO1) (PO9)
- b) How do the problem-solving skills of leaders and managers differ? 05 (CO2) (PO9)
- c) Why is social performance an important competency for leaders? 05 (CO3) (PO9)
- d) Explain individual attributes and leadership outcomes with their components from Mumford skills model. 10 (CO3) (PO9)